PRICE TABULATION

Purchase of Commercial Lines of Insurance Coverage

Item	Description	American Financial Services Inc., Dba. Borden Insurance proposal #1	American Financial Services Inc., Dba. Borden Insurance proposal #2	American Financial Services Inc., Dba. Borden Insurance proposal #3	American Financial Services Inc., Dba. Borden Insurance proposal #4	Arthur J Gallagher Risk Management Services, Inc. proposal #1	Arthur J Gallagher Risk Management Services, Inc. proposal #2	CIEE, Inc. Dba. iNext Insurance
1	General Liability (to include Law Enforcement Liability)	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
2	Umbrella	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
3	Educators Legal Liability	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
4	Medical Professional Liability	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Annual Premium for items 1 - 4		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
PRICE RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED
TECHNICAL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED
OVERALL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED

ALAMO COLLEGES DISTRICT

Item	Description	Flor & Associates proposal #1	Flor & Associates proposal #2	Harding Conley Drawert Tinch Insurance Agency, Inc., Dba. HCDT	Southwest Business Corporation, SWBC Insurance Services proposal #1	Southwest Business Corporation, SWBC Insurance Services proposal #2	USI Southwest, Inc.
1	General Liability (to include Law Enforcement Liability)	NO BID	NO BID	$109,762.00	$83,780.00	NO BID	$127,913.00
2	Umbrella	NO BID	NO BID	$69,235.00	$45,945.00	NO BID	$107,992.00
3	Educators Legal Liability	NO BID	NO BID	$123,067.00	NO BID	NO BID	$170,697.00
4	Medical Professional Liability	NO BID	NO BID	Included in item #1 above	Included in item #1 above	NO BID	Included in item #1 above
Annual Premium for items 1 -4		NO BID	NO BID	$302,064.00	NO BID	NO BID	$406,602.00
PRICE RANK		NOT RANKED	NOT RANKED	1	NOT RANKED	NOT RANKED	2
TECHNICAL RANK		NOT RANKED	NOT RANKED	2	NOT RANKED	NOT RANKED	1
OVERALL RANK		NOT RANKED	NOT RANKED	2	NOT RANKED	NOT RANKED	1

ALAMO COLLEGES DISTRICT

Item	Description	American Financial Services Inc., Dba. Borden Insurance proposal #1	American Financial Services Inc., Dba. Borden Insurance proposal #2	American Financial Services Inc., Dba. Borden Insurance proposal #3	American Financial Services Inc., Dba. Borden Insurance proposal #4	Arthur J Gallagher Risk Management Services, Inc. proposal #1	Arthur J Gallagher Risk Management Services, Inc. proposal #2	CIEE, Inc. Dba. iNext Insurance
5	Property (Buildings and Contents, Fine Arts, Mobile Equipment and Inland Marine) Estimated Total	$771,599.00 w/Terrorism Risk Insurance Act $21,413.00 $793,012.00	$691,662.00 w/Terrorism Risk Insurance Act $21,413.00 $713,075.00	$750,247.00 w/Terrorism Risk Insurance Act $21,413.00 $771,660.00	$639,904.00 w/Terrorism Risk Insurance Act $21,413.00 $661,317.00	NO BID	NO BID	NO BID
6	Boiler and Machinery	$21,273	$21,273	$21,273	$21,273	NO BID	NO BID	NO BID
Annual Premium for items 5 and 6		$814,285.00	$734,348.00	$792,933.00	$682,590.00	NO BID	NO BID	NO BID
PRICE RANK		4	3	2	1	NOT RANKED	NOT RANKED	NOT RANKED
TECHNICAL RANK		1	1	4	4	NOT RANKED	NOT RANKED	NOT RANKED
OVERALL RANK		3	1	4	2	NOT RANKED	NOT RANKED	NOT RANKED

ALAMO COLLEGES DISTRICT

Item	Description	Flor & Associates proposal #1	Flor & Associates proposal #2	Harding Conley Drawert Tinch Insurance Agency, Inc., Dba. HCDT	Southwest Business Corporation, SWBC Insurance Services proposal #1	Southwest Business Corporation, SWBC Insurance Services proposal #2	USI Southwest, Inc.
5	Property (Buildings and Contents, Fine Arts, Mobile Equipment and Inland Marine) Estimated Total	NO BID	NO BID	NO BID	NO BID	NO BID	$891,928.00 w/Terrorism Risk Insurance Act $13,308.00 $20,000 Fees $86,250.00 Excess $1,011,486.00
6	Boiler and Machinery	NO BID	NO BID	NO BID	NO BID	NO BID	$37,600.00
Annual Premium for items 5 and 6		NO BID	NO BID	NO BID	NO BID	NO BID	$1,049,086.00
PRICE RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	5
TECHNICAL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	3
OVERALL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	5

Item	Description	American Financial Services Inc., Dba. Borden Insurance proposal #1	American Financial Services Inc., Dba. Borden Insurance proposal #2	American Financial Services Inc., Dba. Borden Insurance proposal #3	American Financial Services Inc., Dba. Borden Insurance proposal #4	Arthur J Gallagher Risk Management Services, Inc. proposal #1	Arthur J Gallagher Risk Management Services, Inc. proposal #2	CIEE, Inc. Dba. iNext Insurance
7	Automobile Liability and Physical Damage (including Garage-keepers Legal Liability)	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Annual Premium for item 7		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
PRICE RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED
TECHNICAL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED
OVERALL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED

ALAMO COLLEGES DISTRICT

Item	Description	Flor & Associates proposal #1	Flor & Associates proposal #2	Harding Conley Drawert Tinch Insurance Agency, Inc., Dba. HCDT	Southwest Business Corporation, SWBC Insurance Services proposal #1	Southwest Business Corporation, SWBC Insurance Services proposal #2	USI Southwest, Inc. proposal
7	Automobile Liability and Physical Damage (including Garage-keepers Legal Liability) Estimated Total	NO BID	NO BID	NO BID	$138,294.00 - Liability $25,294.00 – Physical Damage $163,913.00	NO BID	$83,471.00
Annual Premium for item 7		NO BID	NO BID	NO BID	$163,913.00	NO BID	$83,471.00
PRICE RANK		NOT RANKED	NOT RANKED	NOT RANKED	2	NOT RANKED	1
TECHNICAL RANK		NOT RANKED	NOT RANKED	NOT RANKED	2	NOT RANKED	1
OVERALL RANK		NOT RANKED	NOT RANKED	NOT RANKED	2	NOT RANKED	1

ALAMO COLLEGES DISTRICT

Item	Description	American Financial Services Inc., Dba. Borden Insurance proposal #1	American Financial Services Inc., Dba. Borden Insurance proposal #2	American Financial Services Inc., Dba. Borden Insurance proposal #3	American Financial Services Inc., Dba. Borden Insurance proposal #4	Arthur J Gallagher Risk Management Services, Inc. proposal #1	Arthur J Gallagher Risk Management Services, Inc. proposal #2	CIEE, Inc. Dba. iNext Insurance
8	Crime	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Annual Premium for item 8		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
PRICE RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED
TECHNICAL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED
OVERALL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED

Item	Description	Flor & Associates proposal #1	Flor & Associates proposal #2	Harding Conley Drawert Tinch Insurance Agency, Inc., Dba. HCDT	Southwest Business Corporation, SWBC Insurance Services proposal #1	Southwest Business Corporation, SWBC Insurance Services proposal #2	USI Southwest, Inc.
8	Crime	NO BID	NO BID	NO BID	$22,003.00	NO BID	NO BID
Annual Premium for item 8		NO BID	NO BID	NO BID	$22,003.00	NO BID	NO BID
PRICE RANK		NOT RANKED	NOT RANKED	NOT RANKED	1	NOT RANKED	NOT RANKED
TECHNICAL RANK		NOT RANKED	NOT RANKED	NOT RANKED	1	NOT RANKED	NOT RANKED
OVERALL RANK		NOT RANKED	NOT RANKED	NOT RANKED	1	NOT RANKED	NOT RANKED

ALAMO COLLEGES DISTRICT

Item	Description	American Financial Services Inc., Dba. Borden Insurance proposal #1	American Financial Services Inc., Dba. Borden Insurance proposal #2	American Financial Services Inc., Dba. Borden Insurance proposal #3	American Financial Services Inc., Dba. Borden Insurance proposal #4	Arthur J Gallagher Risk Management Services, Inc. proposal #1	Arthur J Gallagher Risk Management Services, Inc. proposal #2	CIEE, Inc. Dba. iNext Insurance
9	Excess Workers Compensation and Employers' Liability	NO BID	NO BID	NO BID	NO BID	$73,457	$82,847	NO BID
Annual Premium for item 9		NO BID	NO BID	NO BID	NO BID	$73,457	$82,847	NO BID
PRICE RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	2	3	NOT RANKED
TECHNICAL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	1	2	NOT RANKED
OVERALL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	1	3	NOT RANKED

ALAMO COLLEGES DISTRICT

Item	Description	Flor & Associates proposal #1	Flor & Associates proposal #2	Harding Conley Drawert Tinch Insurance Agency, Inc., Dba. HCDT	Southwest Business Corporation, SWBC Insurance Services proposal #1	Southwest Business Corporation, SWBC Insurance Services proposal #2	USI Southwest, Inc.
9	Excess Workers Compensation and Employers' Liability	NO BID	NO BID	NO BID	$56,336	NO BID	NO BID
Annual Premium for item 9		NO BID	NO BID	NO BID	$56,336	NO BID	NO BID
PRICE RANK		NOT RANKED	NOT RANKED	NOT RANKED	1	NOT RANKED	NOT RANKED
TECHNICAL RANK		NOT RANKED	NOT RANKED	NOT RANKED	3	NOT RANKED	NOT RANKED
OVERALL RANK		NOT RANKED	NOT RANKED	NOT RANKED	2	NOT RANKED	NOT RANKED

Item	Description	American Financial Services Inc., Dba. Borden Insurance proposal #1	American Financial Services Inc., Dba. Borden Insurance proposal #2	American Financial Services Inc., Dba. Borden Insurance proposal #3	American Financial Services Inc., Dba. Borden Insurance proposal #4	Arthur J Gallagher Risk Management Services, Inc. proposal #1	Arthur J Gallagher Risk Management Services, Inc. proposal #2	CIEE, Inc. Dba. iNext Insurance
10	Cyber Risk	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Annual Premium for item 10		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
PRICE RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED
TECHNICAL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED
OVERALL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED

ALAMO COLLEGES DISTRICT

Item	Description	Flor & Associates proposal #1	Flor & Associates proposal #2	Harding Conley Drawert Tinch Insurance Agency, Inc., Dba. HCDT	Southwest Business Corporation, SWBC Insurance Services proposal #1	Southwest Business Corporation, SWBC Insurance Services proposal #2	USI Southwest, Inc.
10	Cyber risk	$88,397.50	$110,970.20	NO BID	$79,000.00	60,039.00	NO BID
Annual Premium for item 10		$88,397.50	$110,970.20	NO BID	$79,000.00	60,039.00	NO BID
PRICE RANK		3	4	NOT RANKED	2	1	NOT RANKED
TECHNICAL RANK		4	3	NOT RANKED	1	1	NOT RANKED
OVERALL RANK		3	4	NOT RANKED	2	1	NOT RANKED

Item	Description	American Financial Services Inc., Dba. Borden Insurance proposal #1	American Financial Services Inc., Dba. Borden Insurance proposal #2	American Financial Services Inc., Dba. Borden Insurance proposal #3	American Financial Services Inc., Dba. Borden Insurance proposal #4	Arthur J Gallagher Risk Management Services, Inc. proposal #1	Arthur J Gallagher Risk Management Services, Inc. proposal #2	CIEE, Inc. Dba. iNext Insurance
11	Pollution	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Annual Premium for item 11		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
PRICE RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED
TECHNICAL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED
OVERALL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED

ALAMO COLLEGES DISTRICT

Item	Description	Flor & Associates proposal #1	Flor & Associates proposal #2	Harding Conley Drawert Tinch Insurance Agency, Inc., Dba. HCDT	Southwest Business Corporation, SWBC Insurance Services proposal #1	Southwest Business Corporation, SWBC Insurance Services proposal #2	USI Southwest, Inc.
11	Pollution	$35,691.00	NO BID	NO BID	$35,396.00	NO BID	NO BID
Annual Premium for item 11		$35,691.00	NO BID	NO BID	$35,396.00	NO BID	NO BID
PRICE RANK		2	NOT RANKED	NOT RANKED	1	NOT RANKED	NOT RANKED
TECHNICAL RANK		2	NOT RANKED	NOT RANKED	1	NOT RANKED	NOT RANKED
OVERALL RANK		2	NOT RANKED	NOT RANKED	1	NOT RANKED	NOT RANKED

Item	Description	American Financial Services Inc., Dba. Borden Insurance proposal #1	American Financial Services Inc., Dba. Borden Insurance proposal #2	American Financial Services Inc., Dba. Borden Insurance proposal #3	American Financial Services Inc., Dba. Borden Insurance proposal #4	Arthur J Gallagher Risk Management Services, Inc. proposal #1	Arthur J Gallagher Risk Management Services, Inc. proposal #2	CIEE, Inc. Dba. iNext Insurance
12	Study Abroad Medical Estimated Total	NO BID	NO BID	NO BID	NO BID	$9,900.00	$9,063	$89,971.20 w/Terrorism Risk Insurance Act $3,168 $93,139.20
13	Foreign Liability	NO BID	NO BID	NO BID	NO BID	$5,231.00	$10,865.00	Included in item 12
Annual Premium for item 12 and 13		NO BID	NO BID	NO BID	NO BID	$15,131.00	$19,928.00	$89,971.20
PRICE RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	2	3	4
TECHNICAL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	1	2	4
OVERALL RANK		NOT RANKED	NOT RANKED	NOT RANKED	NOT RANKED	1	3	4

ALAMO COLLEGES DISTRICT

Item	Description	Flor & Associates Proposal #1	Flor & Associates proposal #2	Harding Conley Drawert Tinch Insurance Agency, Inc., Dba. HCDT	Southwest Business Corporation, SWBC Insurance Services proposal #1	Southwest Business Corporation, SWBC Insurance Services proposal #2	USI Southwest, Inc.
12	Study Abroad Medical	NO BID	NO BID	Included in item 13	NO BID	NO BID	NO BID
13	Foreign Liability Estimated Total	$6,836 – Liability $2,743.00 – Kidnap and Ransom $9,579.00	NO BID	$12,301.00	NO BID	NO BID	NO BID
Annual Premium for items 12 and 13		NO BID	NO BID	$12,301.00	NO BID	NO BID	NO BID
PRICE RANK		NOT RANKED	NOT RANKED	1	NOT RANKED	NOT RANKED	NOT RANKED
TECHNICAL RANK		NOT RANKED	NOT RANKED	3	NOT RANKED	NOT RANKED	NOT RANKED
OVERALL RANK		NOT RANKED	NOT RANKED	2	NOT RANKED	NOT RANKED	NOT RANKED

Note:
No proposals were received for item #14, and is deleted. An extension of the contract with Bill Beatty Insurance Agency, Inc. will be executed to continue the purchase of coverage, and to align with the contract term herein.